

#### IN OUR HANDS

Shining a spotlight on the men and women who work to make great vanilla through every step of the value chain: this is our mission at Norohy. We take action every day to promote fairer and better informed practices around vanilla and a more transparent industry. We firmly believe that we can contribute to the sector's sustainability by setting different requirements and standards right now!

Our approach is based on the three principles that guide both our range's development and our actions:

#### INFORM OTHERS and share vanilla cultures and expertise.

In offering you a range of vanilla beans with different origins, we want to showcase the diversity of terroirs and aromatic profiles. Because vanilla comes in many varieties, not just one! To honor our commitments to transparency and traceability, we rely on teaching, knowledge on-the-ground and certifications wherever we can, so that we can have a positive impact on the environment, as well as the development of both local communities and their unique skills. Finally, we are driven by a desire to provide you with ever more expertise on this rare and noble ingredient, from vanilla's orchid plant to how it can be used in pastry-making. One way you can explore the expertise we showcase is our Vanilla Essentials guide.

#### CREATE new benchmark products, involve you in our approach to product development and continue to inspire you.

Our approach to product development is based on a number of firm stances, namely **eliminating** any **superfluous** ingredients, guaranteeing **aromatic intensity**, ensuring an appropriate **cost price** and remaining as **faithful** as possible to the original product's organoleptic signature. We are also working to **co-develop** associated products with customers who are passionate about vanilla, so that we are sure our creations provide real benefits in terms of **their uses** and **organoleptic qualities**. We regularly share recipes produced in collaboration with **the pastry chefs at L'École Valrhona** so that we can keep inspiring you with **original creations**.





BRING TOGETHER everyone involved in vanilla, from producers to end users, so that everyone helps the industry to develop in their own way.

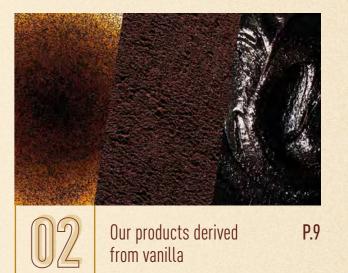
Every day, we seek out new opportunities to forge links between different parts of our value chain, from highlighting our partner producers' commitments and work to taking our customers to visit the plantations in Madagascar. We have developed a store kit so that you can highlight how you use vanilla to your customers. Thanks to this resource, you too can tell your customers about the commitments and quality that come with Norohy, as we strive together for ethical vanilla.



#### CONTENTS



of beans







# OUR SELECTION OF BEANS

To guarantee optimal traceability for our vanilla beans and ensure consistent quality throughout the year, we have chosen to source as directly as possible from producers and highlight our local partners' work at every stage in the vanilla-making process.

#### THE BOURBON VANILLA REFERENCE

Our Madagascan vanilla is grown by certified organic producers, whose green vanilla beans come from the eastern Maroantsetra and Mananara regions. The beans are then worked on by our partner preparers who use their expertise to obtain our vanilla's sought-after aromatic complexity and an exceptional organoleptic signature.

#### THE BLACK GOLD OF FRENCH POLYNESIA

Our Tahitian vanilla is grown on the island of Tahaa and processed on Raiatea Island by our partner preparer. As we did in Madagascar, we opted for a local economic model by sourcing as directly as we could from the producer, following the same approach to quality and traceability.

#### **ORGANIC BLACK NON-SPLIT VANILLA BEANS**



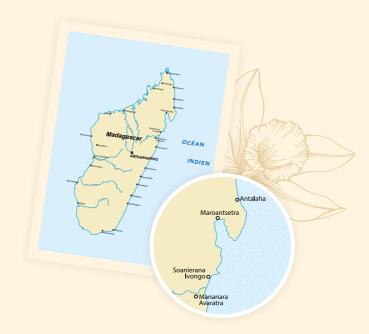






Our organic Madagascan vanilla possesses **aromatic properties sought after** by the greatest chefs thanks to its high natural vanillin content and intense floral and woody aromas. To achieve this level of aromatic quality, we select and encourage producers who respect organic farming and Madagascar traditions.

It takes more than six months for the unsplit black vanilla beans to attain this level of quality, which are **carefully monitored** at each stage of the process. Bunches of beans are sorted by size and tied with raffia using a traditional technique.



PACKAGING	CODE

6-23cm	
25g vacuum-packed bag	31356
50g vacuum-packed bag	26521
.5kg vacuum-packed bag	50038



#### **CHARACTERISTICS**

Organic black non-split vanilla beans Botanical name: Vanilla Planifolia Origin: Madagascar - Product made using organic farming techniques Main aromatic notes: vanilla, vanilla-flavored sugar, woody, camphor, rum & raisin Moisture content: 32-38% Vanillin content ≥ 1.5%

#### **STORING**

#### **USE WITHIN\***

Store in a cool, dry place, away from light.

24 months

\*calculated based on the date of manufacture



#### TAHITI VANILLA BEANS

#### TAHAA ISLAND



Our Tahitian vanilla is bursting with an aromatic bouquet made up of over 200 molecules. Its oily, aroma-rich beans **offer intense aniseed and floral notes** with a hint of almond, tonka bean and balsamic vinegar..

So that you can delve deeper into this subtle vanilla, we have decided to give you the choice of the **two main cultivars** found in Tahiti:

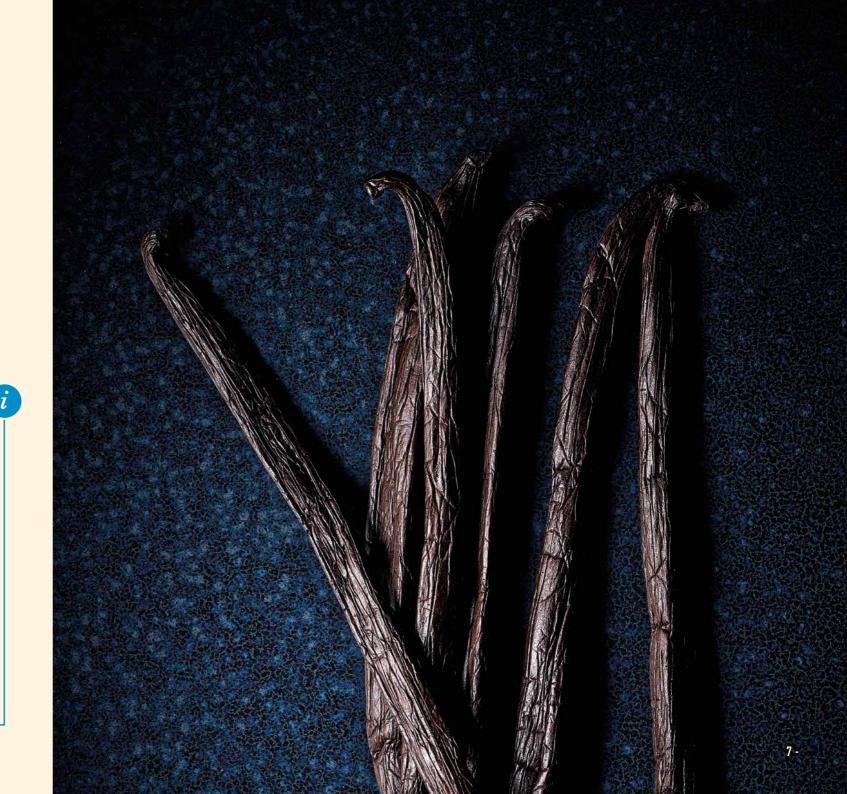
- •The "Tahiti" variety: smaller beans with highly concentrated floral and aniseed aromas.
- The "Haapape" variety: longer, thicker and oilier beans with subtle notes of chocolate.



PACKAGING	CODE	
<b>14-17cm</b> 125g vacuum-packed bag 250g vacuum-packed bag	31972 31974	1
<b>18-20cm</b> 125g vacuum-packed bag 250g vacuum-packed bag	31973 31975	
CHARACTERISTICS		
Tahiti vanilla beans Tahaa island Moisture content: 45-60%		
STORING	USE WITHIN*	
Store in a cool, dry place,	24 months	•••••••••••

away from light.

\*calculated based on the date of manufacture





# OUR PRODUCTS DERIVED FROM VANILLA

Our mission is to support you every day and provide you with ever more services, and that is why we have designed products derived from vanilla with the desire to keep only the essential ingredients.

To do this, we have selected raw materials and developed recipes that respect and highlight the aromatic notes of the original product: the vanilla bean.

#### OUR DERIVED PRODUCT RANGE REVOLVES AROUND THREE FLAGSHIP RECIPES

**Organic Bourbon vanilla extract**: a pastry-making essential, with a guaranteed vanillin content, for everyday pastry creations. A recipe without additives or flavor enhancers

**Vanifusion**, the 1st vanilla bean paste: an easy-to-measure texture that allows you to add all the aromatic complexity of a vanilla bean to your recipes in a single step.

**Organic ground vanilla beans**: optimally sized grains for ganaches or biscuits, or to reveal woody notes in your creations.

# ORGANIC BOURBON VANILLA EXTRACT 200G/L WITH SEEDS







We have chosen to use Madagascan planifolia vanilla to guarantee **high vanillin content** in our extract, as this is the main aromatic component of the plant.

The beans used are carefully chosen according to a strict set of specifications.

To make sure that your creations always get a **strong, aromatic hit** of vanilla, we only use vanilla beans with optimal vanillin content. And to provide transparency about the vanillin content of our extract, it's even on the label.

We avoided adding any colorants or additives, sticking to the **essential ingredients** of concentrated organic vanilla extract and organic cane sugar syrup. Finally, for a striking presentation, we decided to make use of the exhausted vanilla seeds and add them to our recipe.

**20g of vanilla extract** has the same vanillin content as **an entire vanilla bean** and provides complex aromas too. This exceptional product can be used in any dish, saving you time without compromising on quality or presentation.

PACKAGING	CODE
1kg bottle 6kg barrel	33424 49899
INGREDIENTS	USE WITHIN**
Cane sugar syrup* Vanilla extract* Exhausted vanilla seeds*	12 months
STORING	RECOMMENDED DOSAGE
Store well sealed in its original packaging, in a dry place away from light and heat. Keep chilled after opening.	20g/kg weight
*product made using organic farming techniques **calculated based on the date of manufacture	

## A RECIPE MADE WITHOUT SHORTCUTS OR COMPROMISE, FOR THE MOST DEMANDING CHEFS!



- 10

# CONCEPT VANIFUSION



When infusing vanilla, each part of the bean plays a role and brings its own aromatic features. They work together to express this **inimitable complexity** and create true harmony between flavors.

We know how important it is to maintain the rate of production in the kitchen while controlling the cost of raw materials in your recipes. Supporting you every day in aiming for a more balanced and enlightened use of vanilla is part of our mission.

In collaboration with pastry chefs from L'École Valrhona and customers who are passionate about vanilla, we have spent several months developing THE recipe that brings together all the parts of the bean and reveals all its aromatic complexity.

This product's aromatic signature is as close as possible to that of the vanilla bean, for an instant infusion of aromas.

#### FOCUS ON THE VANIFUSION RECIPE

#### Vanilla concentrate

For adding highly aromatic, full-bodied vanilla notes. Made using mature beans.

#### Exhausted vanilla seeds

For playing around with looks for your creations.

#### Ground vanilla beans

For the unmistakably woody notes of the bean.

#### Cane sugar

For easier dosage and storage.





# ORGANIC VANILLA BEAN PASTE 400G BEANS/KG







In one simple step, **instantly** add the delicate and intense character of Bourbon vanilla from Madagascar to your creations.

- 14



PACKAGING	CODE
500g tub 5kg bucket	34283 48768
NGREDIENTS	USE WITHIN**
Cane sugar syrup*, Vanilla concen- trate* (15%), Ground vanilla beans* (11%), Used vanilla seeds*, Cane sugar*	12 months
STORING	RECOMMENDED DOSAGE
Store well sealed in its original nackaging, in a dry place away rom light and heat.  After opening, can be kept at C40°F).	5 to 12g/kg weight. Find all our tips for quantifying your recipes to suit the intensity you want to give your creations at www.norohy.com

**Chefs' tip:** for easier dosage and better conservation, we suggest you freeze the product.

## IN ONE SIMPLE STEP, ADD ALL THE COMPLEXITY OF VANILLA



15 -

Christophe Roussel, Pastry Chef in La Baule (Loire-Atlantique, France)

# VANILLA BEAN PASTE 550G BEANS/KG

PAPUA NEW GUINEA



So that we can showcase one of pastry-making's most sought-after aromatic signatures, we have extended the Vanifusion range and developed **a new paste made with Tahitensis vanilla beans** from Papua New Guinea.

This island is famous for its tribal culture, equatorial climate and lush flora, but it is also known for **its Tahitensis vanilla**. Papua New Guinea's **unique terroir** lends the beans a complex and intense aromatic profile reminiscent of Tahitian vanilla's classic floral and aniseed notes.



PACKAGING	CODE
500g tub 4.5kg bucket	25705 25716
INGREDIENTS	USE WITHIN*
Cane sugar syrup, Ground vanilla beans (19%), Vanilla concentrate (18%), Used vanilla seeds, Cane sugar	12 months
STORING	RECOMMENDED DOSAGE
Store well sealed in its original packaging, in a dry place away from light and heat.  After opening, can be kept at 4°C (40°F) or -18°C (0°F)	5 to 12g/kg weight. Find all our tips for quantifying your recipes to suit the intensity you want to give your creations at www.norohy.com
*Calculated based on the date of manufacture	

**Chef's tip:** we recommend you keep this product in the freezer to make it easier to quantify and for optimal storage.

# GIVE YOUR CREATIONS THE POWERFUL YET SUBTLE FLAVOR OF TAHITENSIS VANILLA WITH ONE SINGLE STEP



- 16

# ORGANIC BOURBON VANILLA BEAN POWDER

MADAGASCAR





In order to express the full aromatic intensity of Bourbon vanilla from Madagascar, we have selected whole organic beans with woody inflections and intense vanilla notes. Our finely ground, easy-to-measure vanilla powder is ideal for chocolate, biscuit or pastry applications!



PACKAGING	CODE
500g bag 15kg bag	29626 25637
INGREDIENTS	USE WITHIN**
Bourbon vanilla* bean powder	12 months
STORING	RECOMMENDED DOSAGE
Store well sealed in its original packaging, in a dry place away from light and heat.	3-6g per kg of preparation
*product made using organic farming techniques **calculated based on the date of manufacture	

## FOR INTENSELY WOODY NOTES



- 18



# OUR RANGE FOR STORES



At Norohy, we believe that we need to raise awareness and make the vanilla sector more transparent.

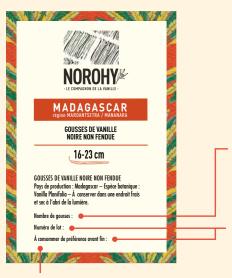
And because our mission is to create links throughout the value chain, we have developed several products which give you the opportunity to promote your creations and highlight the Norohy range and its commitments in your store.

Our store kits are the perfect opportunity to highlight how you use vanilla beans from Madagascar and Tahiti in your kitchen and start a conversation about sourcing with your customers!

Are you more interested in ready-to-sell products? We also provide Madagascan and Tahitian beans and organic Bourbon vanilla extract in a format specially designed for individual sale.

#### **OUR STORE KIT**

#### LABELING INSTRUCTIONS



Specify the **number of beans** you want to sell

Enter the **batch number** and **best-before date given on the** Norohy bag

Add your store's address

#### WHAT ABOUT ORGANIC?

- 22

As you are repackaging the Norohy vanilla, **it can no longer legally be sold as a certified organic product.** However, you are more than welcome to talk about the fact you use this organic vanilla yourself!

#### KIT CONTENTS



1 wooden display stand20 glass test tubes20 labels



20 recipe sheets as gifts for your customers 1 explanatory A board

i

Have you sold the 20 tubes from your kit? You can re-order the kit's consumable items using our "restock" option.

#### **NOROHY STORE KIT**

#### MADAGASCAR



)E

#### TAHITI



DESCRIPTION	CODE
Tahiti vanilla store kit	32252
Tahiti vanilla restock store kit*	32253
*Restock contents: 20 test tubes, 20 labels and	d 20 recipe sheets

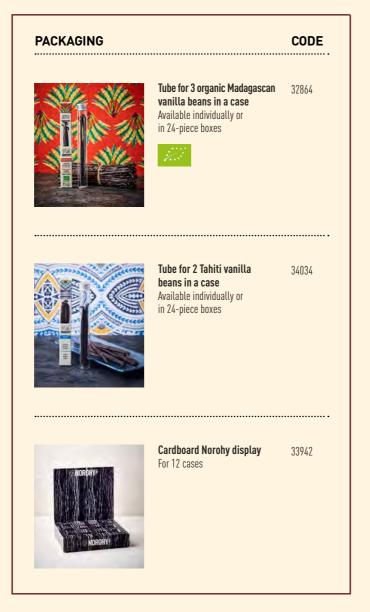
our restock option.

# OUR PRODUCTS READY FOR SALE IN STORE

Discover our Madagascar and Tahiti vanilla beans packaged for resale in your store. The chefs' own vanilla is now available to your customers in a ready-to-sell format!

.....

# PACKAGING Organic Bourbon vanilla extract Available individually or in 20-piece boxes Norohy multi-product display For 12 products (for bean cases and/or extract bottles)



# VANILLA ESSENTIALS



#### Want to become a vanilla expert?

Ask your sales representative for the Vanilla Essentials guide.

In this guide, we want first and foremost to share the key concepts you need to know about vanilla, from the orchid that produces the fruit to the bean prepared using age-old techniques.

However, we also want to take how you work with vanilla a step further by sharing our observations and tips, so that you can bring a precise, well-balanced and enlightened approach to vanilla's uses in pastry-making.



### **NOROHY**



Find our exclusive products and recipes on our website www.norohy.com



Share your creations on Instagram!
With @norohyvanille



VALRHONA SELECTION